DOCUMENT RESUME

ED 146 684 EA 010 088

TITLE	NAIS Member School Tuition Fees, Faculty Salaries, and Administrative Salaries, 1977-78.
INSTITUTION	National Association of Independent Schools, Boston, Mass.
PUB DATE	Sep 77
NOTE	17p.; For a related document, see ED 141 877
AVAILABLE FROM	National Association of Independent Schools, 4 Liberty Square, Boston, Massachusetts 02109 ($1.50 for NAIS members, $2.50 for nonmembers)
EDRS PRICE	MF-$0.83 Plus Postage. HC Not Available from EDRS.
DESCRIPTORS	*Administrative Personnel; Elementary Secondary Education; National Surveys; *Private Schools; *Salaries; Statistical Data; *Tables (Data); *Teacher Salaries; *Tuition
IDENTIFIERS	Canada; United States

ABSTRACT

This booklet presents 1977-78 statistics on tuition fees, faculty salaries, and administrative salaries for American and Canadian private schools that belong to the National Association of Independent Schools, based on data from questionnaires completed by 728 schools. The tuition fees section presents data on tuition ranges and medians for boys', girls', and coeducational schools, repectively, in seven different regions of the United States and in Canada. The faculty salaries section reports the salary ranges and medians for beginning teachers in different types of schools and for experienced teachers in different geographic regions and different types of schools. The administrative salaries section reports salary ranges and medians for 14 different administrative positions in boys', girls', and coeducational schools, respectively. (JG)

****
* Documents acquired by ERIC include many informal unpublished *
* materials not available from other sources. ERIC makes every effort *
* to obtain the best copy available. Nevertheless, items of marginal *
* reproducibility are often encountered and this affects the quality *
* of the microfiche and hardcopy reproductions ERIC makes available *
* via the ERIC Document Reproduction Service (EDRS). EDRS is not *
* responsible for the quality of the original document. Reproductions *
* supplied by EDRS are the best that can be made from the original. *
****

NAIS STATISTICS

SEPTEMBER 1977

NATIONAL ASSOCIATION OF INDEPENDENT SCHOOLS • 4 LIBERTY SQUARE • BOSTON, MASSACHUSETTS 02109

ED146684

U S DEPARTMENT OF HEALTH, EDUCATION & WELFARE
NATIONAL INSTITUTE OF EDUCATION

THIS DOCUMENT HAS BEEN REPRODUCED EXACTLY AS RECEIVED FROM THE PERSON OR ORGANIZATION ORIGINATING IT. POINTS OF VIEW OR OPINIONS STATED DO NOT NECESSARILY REPRESENT OFFICIAL NATIONAL INSTITUTE OF EDUCATION POSITION OR POLICY.

NAIS MEMBER SCHOOL TUITION FEES, FACULTY SALARIES, AND ADMINISTRATIVE SALARIES, 1977-78

"PERMISSION TO REPRODUCE THIS MATERIAL IN MICROFICHE ONLY HAS BEEN GRANTED BY

NAIS

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC) AND USERS OF THE ERIC SYSTEM."

With this publication, we continue our procedure of reporting NAIS annual statistics in two parts: statistics on tuition fees, faculty salaries, and administrative salaries in the fall, and operations and membership statistics in the winter. This report is compiled from data supplied by the 95 percent of NAIS member schools who responded to the membership information questionnaires distributed in May.

We are indebted to all the schools and individuals who provided the substance of the summaries that follow. If you have any questions or wish special analysis of any part of these data, please let us know. As always, each school's figures will be kept entirely confidential.

Additional copies of this publication are available at $1.50 for members and $2.50 for nonmembers.

I.	Tuition Fees	2
II.	Faculty Salaries	6
III.	Administrative Salaries	8

I. TUITION FEES

This section presents the ranges and medians of 1977-78 tuition fees, excluding transportation and lunch at day schools, of 728 NAIS member schools in the United States and Canada. The tables present figures for girls', boys', and coeducational schools in seven regions of the United States plus Canada. Where there were too few returns to justify a separate listing for each region, we have grouped two or more regions together.

Schools were asked to indicate the percentage increase in the fee for their highest grade since 1976-77. Opposite the highest grade in each table, the number of schools reporting an increase, and the averages of percentage increases reported, are shown. The average of percentage increases this year is the same as last year, 8.6 percent. Of the 728 schools reporting, 700, or 96 percent, recorded an increase over 1976-77. The corresponding figure for 1975-76 was 94 percent.

Table 1. Tuition Fees of Girls' Schools, 1977-78

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Girls' day						
New England	PS	2	1,050-1,180	1,115		
	K	3	1,200-1,380	1,300		
	1	4	1,575-1,750	1,710		
	3	4	1,850-2,120	1,938		
	6	7	2,140-3,000	2,570		
	9	16	900-3,300	2,850		
	12	16	900-3,350	2,975	16	8.4
Middle Atlantic	PS	8	550-1,400	875		
	K	18	1,000-2,200	1,275		
	1	18	1,300-2,450	1,750		
	3	19	1,400-2,750	1,900		
	6	22	1,500-3,150	2,300		
	9 & 12	32	1,200-3,350	2,500	25	7.2
South & Southeast	PS	5	550- 875	720		
	K	10	475-1,075	873		
	1	10	825-1,500	1,113		
	3	10	875-1,675	1,275		
	6	13	875-1,875	1,400		
	9 & 12	21	1,075-3,100	1,675	18	7.2
Midwest	PS	6	750-1,850	950		
	K	7	825-1,850	1,050		
	1	7	1,330-1,900	1,600		
	3	7	1,330-2,160	1,625		
	6	8	1,470-2,300	1,950		
	9 & 12	11	1,000-2,600	2,400	11	8.9
Southwest & Northwest	PS	3	880-1,025	910		
	K	3	1,050-1,215	1,130		
	1	3	1,240-1,887	1,350		
	3	3	1,460-1,887	1,475		
	6	3	1,650-2,262	1,790		
	9 & 12	3	2,250-2,487	2,300	3	13.7
West	PS	3	850-1,450	875		
	K	6	850-1,450	988		
	1	6	1,050-1,700	1,490		
	3	6	1,050-1,950	1,490		
	6	7	1,450-2,050	1,700		
	9 & 12	10	1,580-2,815	2,225	10	9.1
Canada	PS	2	495-1,050	773		
	K	3	880-1,450	1,050		

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Canada (cont.)	1	5	1,150-2,015	1,595		
	3	5	1,150-2,015	1,825		
	6	5	1,350-2,120	1,995		
	9	3	1,550-2,575	2,475		
	12	3	1,725-2,575	2,475	4	14.2
Girls' boarding						
New England	9 & 12	10	4,475-5,500	5,025	8	9.1
Middle Atlantic	9	7	4,300-5,550	5,050		
	12	8	4,300-5,550	5,100	6	5.2
South & Southeast	6	1	3,900	---		
	9 & 12	11	3,500-5,275	4,155	9	6.0
Southwest, Northwest, & West	6	2	4,800-4,950	4,875		
	9 & 12	6	4,600-6,215	4,794	6	6.8
Canada	9 & 12	2	5,255-5,285	5,270	2	19.3

Table 2. Tuition Fees of Boys' Schools, 1977-78

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Boys' day						
New England	PS	1	1,200	---		
	K	2	1,150-1,350	1,250		
	1	5	1,450-2,215	1.800		
	3	6	1,000-2,575	2,150		
	6	10	1,000-3,175	2,550		
	9	17	2,100-3,450	2,700		
	12	13	2,100-3,450	2,600	19	10.3
Middle Atlantic	PS	5	700-1,700	1,125		
	K	10	890-2,080	1,350		
	1	15	1,200-2,450	1,850		
	3	16	1,400-2,770	1,963		
	6	22	1,800-3,080	2,375		
	9	29	1,200-3,380	2,500		
	12	23	1,200-3,200	2,500	24	7.0
South & Southeast	K	3	550-1,130	700		
	1	3	900-1,380	900		
	3	4	950-1,630	1,350		
	6	6	1,000-1,950	1,450		
	9	9	1,000-2,250	1,750		
	12	8	1,000-2,250	1,663	9	7.0
Midwest	K	2	1,100-1,250	1,175		
	1	3	1,580-1,800	1,800		
	3	3	1,765-1,950	1,800		
	6	4	2,050-2,585	2,318		
	9 & 12	7	1,300-3,110	2,585	7	7.8
Southwest & West	K	3	1,300-1,625	1,375		
	1	4	1,570-1,750	1,648		
	3	5	1,400-2,010	1,750		
	6	6	1,400-2,080	1,950		
	9 & 12	9	1,500-2,650	2,350	9	7.3
Canada	1	1	965	---		

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Canada (cont.)	3	4	1,165-3,025	1,795		
	6	5	1,425-3,025	2,200		
	9	7	1,800-3,200	2,570		
	12	5	2,395-3,200	2,825	7	9.3
Boys' boarding						
New England	1	1	4,750	---		
	3	2	2,800-4,750	3,775		
	6	4	2,800-6,000	5,100		
	9	10	4,210-6,000	5,100		
	12	8	4,210-5,450	4,950	11	6.7
Middle Atlantic	6	8	2,100-6,000	3,813		
	9	17	2,700-6,000	4,550		
	12	14	2,700-5,300	4,525	16	7.3
South & Southeast	6	2	2,475-3,700	3,088		
	9	7	2,475-4,100	4,000		
	12	6	2,475-4,100	4,000	6	5.5
Midwest	6	2	3,400-3,610	3,505		
	9 & 12	5	3,400-4,650	4,350	5	6.2
Southwest & West	3 & 6	1	3,800	---		
	9 & 12	6	3,200-5,000	4,198	6	4.9
Canada	3	2	3,105-5,750	4,428		
	6	3	3,105-5,750	5,425		
	9	6	3,105-5,750	5,363		
	12	6	3,105-5,750	5,588	5	7.9

Table 3. Tuition Fees of Coeducational Schools, 1977-78

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Coeducational day						
New England	PS	27	550-1,420	975		
	K	38	700-2,000	1,233		
	1	41	890-2,300	1,630		
	3	41	890-2,500	1,890		
	6	50	890-3,100	2,275		
	9	97	1,400-3,750	2,700		
	12	77	1,400-3,750	2,750	98	8.8
Middle Atlantic	PS	67	495-2,500	1,100		
	K	102	600-2,750	1,400		
	1	110	1,015-2,925	1,750		
	3	110	1,015-2,925	1,888		
	6	115	1,015-3,275	2,260		
	9	112	658-3,660	2,705		
	12	103	658-3,660	2,750	125	7.9
South & Southeast	PS	32	450-1,620	773		
	K	70	400-1,800	821		
	1	85	775-2,125	1,150		
	3	85	775-2,240	1,190		
	6	89	800-2,500	1,300		
	9	90	675-2,900	1,583		
	12	79	675-3,000	1,610	82	8.0
Midwest	PS	33	660-2,500	1,097		
	K	43	660-2,500	1,200		
	1	45	1,000-2,500	1,675		

	Grade	No.	Range	Median	Up since 1976-77 No.	Up since 1976-77 Avg. %
Midwest (cont.)	3	45	1,050-2,500	1,725		
	6	47	1,050-2,900	2,000		
	9	51	730-3,250	2,400		
	12	50	730-3,250	2,375	58	10.2
Southwest	PS	9	400-1,300	600		
	K	16	400-1,950	975		
	1	18	660-2,150	1,373		
	3	18	660-2,350	1,388		
	6	22	660-2,800	1,650		
	9	25	800-2,900	2,200		
	12	24	800-2,900	2,225	23	8.6
Northwest	PS	3	825-1,445	850		
	K	5	850-1,590	1,350		
	1	5	1,340-1,975	1,655		
	3	5	1,615-1,975	1,870		
	6	6	2,025-2,690	2,195		
	9 & 12	9	1,800-3,215	2,525	8	7.4
West	PS	7	670-1,337	1,100		
	K	18	945-2,035	1,363		
	1	20	970-2,035	1,563		
	3	21	1,000-2,150	1,620		
	6	21	1,095-2,375	1,790		
	9	25	1,780-3,450	2,200		
	12	24	1,825-3,450	2,225	28	8.9
Canada	K	1	1,154	---		
	1	2	1,234-1,300	1,267		
	3	2	1,300-1,340	1,320		
	6	3	1,444-3,400	1,650		
	9	3	1,800-3,400	2,500		
	12	2	2,500-3,400	2,950	4	11.1
Coeducational boarding						
New England	1	1	4,700	---		
	3	3	4,700-5,500	5,300		
	6	7	3,800-5,500	4,700		
	9	62	3,800-6,000	5,000		
	12	58	3,800-6,000	4,975	58	7.8
Middle Atlantic	6	3	3,950-4,700	4,000		
	9 & 12	27	3,850-5,300	4,600	27	6.6
South & Southeast	6	1	3,900	---		
	9 & 12	17	2,790-4,750	3,900	13	8.1
Midwest	9 & 12	13	2,600-5,350	4,800	13	8.4
Southwest	1	1	4,600	---		
	3	2	3,775-4,600	4,188		
	6	5	3,700-4,602	3,816		
	9	12	3,775-4,950	4,775		
	12	13	3,775-5,600	4,800	9	9.6
Northwest & West	1	1	3,850	---		
	3	2	3,850-4,850	4,350		
	6	3	3,850-4,850	4,350		
	9 & 12	13	3,250-5,650	4,800	12	6.7
Canada	6	1	5,900	---		
	9 & 12	2	5,000-5,900	5,525	2	10.2

II. FACULTY SALARIES

The pattern of previous years has been followed, with Canadian schools shown separately because a sufficient number of schools reported, and because their salaries are appreciably higher than those in the United States.

Reading Table 1. Table 1 reports the cash salaries being paid this year to new teachers holding a B.A. degree and having no previous teaching experience. The highest beginning salary reported by any school this year is $13,500.

Reading Table 2. Table 2 shows variations in median salaries for different regions of the country and Canada. The geographic breakdown is the same as that used for tuition fees, above. Coeducational day schools were selected for this illustration because they form the largest subgroup in the membership.

Reading Table 3. Using girls' day schools as an illustration, the range of highest salaries (first column) is $8,000 to $20,800; in other words, at the bottom of the scale is one school having a highest salary of $8,000, and at the top a school having a highest salary of $20,800. The top 10 percent of all salaries reported in this category range from $18,112 to $20,800. The same explanation applies to median and lowest salaries. The median figure of $13,262 needs no explanation. The mid 50 percent figures show the range from the lowest salary in the third quartile to the highest salary in the second quartile. Finally, each category in the table shows the percentage of increase in medians over those of five years ago, 1972-73.

Analyzing Table 3. The figures in Table 3 show an average increase in median salaries of 5.9 percent for all types of schools over 1976-77. It is interesting to note that this is greater than last year's average increase, 3.6 percent.

Table 1. Cash Salaries for Beginning Teachers with No Teaching Experience, 1977-78

Schools	Range	Median
69 Girls' day	5,000- 9,750	7,800
20 Girls' boarding	5,000- 9,000	6,900
49 Boys' day	5,000-10,900	8,500
37 Boys' boarding	4,500- 8,400	6,250
265 Coed day	4,500-10,733	8,000
111 Coed day elem.	4,000- 9,600	7,500
94 Coed boarding	4,000-10,270	6,100
14 Canadian Schools	9,300-13,500	11,385

Table 2. Median Faculty Salaries by Region, 1977-78
(277 coeducational day schools)

	Experienced Teachers			Beginning Teachers
Region	High	Median	Low	
35 New England	15,323	10,950	8,000	7,900
87 Middle Atlantic	15,500	11,290	8,275	8,000
71 South & Southeast	13,492	9,875	8,100	7,950
38 Midwest	17,050	11,600	8,560	8,215
18 Southwest	14,740	10,550	8,750	8,000
9 Northwest	15,621	11,600	8,900	8,600
18 West	15,000	11,255	8,500	8,000
1 Canada	25,000	18,000	11,000	11,500

Table 3. Faculty Salaries, 1977-78

Schools	Highest Salaries	Median Salaries	Lowest Salaries
75 Girls' day			
Range	8,000-20,800	6,500-13,300	5,100- 9,888
Top 10%	18,112-20,800	12,400-13,300	9,500- 9,888
Mid 50%	11,575-15,699	9,200-11,000	7,400- 8,800
Median	13,262	10,200	8,100
% increase in median since 1972-73	25.0	24.4	22.7
22 Girls' boarding			
Range	8,000-17,339	7,000-12,535	5,000- 9,600
Top 10%	16,798-17,339	12,215-12,535	8,700- 9,600
Mid 50%	10,300-15,000	7,550-11,081	6,250- 7,475
Median	12,650	9,443	6,981
% increase in median since 1972-73	35.7	24.7	26.4
52 Boys' day			
Range	10,500-22,000	8,100-16,500	6,000-10,900
Top 10%	21,100-22,000	15,000-16,500	10,060-10,900
Mid 50%	16,000-19,300	11,000-13,700	8,000- 9,500
Median	17,475	12,250	8,500
% increase in median since 1972-73	31.9	25.4	21.4
39 Boys' boarding			
Range	5,800-20,110	5,400-12,200	4,500- 9,475
Top 10%	16,800-20,110	11,605-12,200	8,300- 9,475
Mid 50%	9,517-15,260	7,876-10,188	5,700- 7,525
Median	12,600	8,550	6,500
% increase in median since 1972-73	16.2	11.0	18.2
274 Coeducational day			
Range	9,000-24,600	6,320-18,960	4,200-11,000
Top 10%	19,400-24,600	13,333-18,960	9,500-11,000
Mid 50%	12,900-17,500	9,500-12,190	7,500- 8,900
Median	15,000	10,963	8,300
% increase in median since 1972-73	25.2	29.0	22.1
121 Coeducational day elementary			
Range	6,800-21,000	4,900-16,350	4,000-12,500
Top 10%	16,879-21,000	11,600-16,350	9,500-12,500
Mid 50%	10,695-14,750	8,400-10,800	7,200- 8,500
Median	12,500	9,713	7,900
% increase in median since 1972-73	25.0	24.5	24.4
97 Coeducational boarding			
Range	8,000-23,200	5,200-16,381	4,000-11,240
Top 10%	18,500-23,200	12,370-16,381	8,051-11,240
Mid 50%	11,000-15,500	7,800-10,700	5,888- 7,775
Median	13,000	9,040	6,400
% increase in median since 1972-73	18.5	11.9	12.3
17 Canadian schools			
Range	14,605-28,600	11,000-23,200	9,100-16,300
Top 10%	27,640-28,600	22,000-23,200	13,792-16,300
Mid 50%	21,125-23,831	15,500-18,667	11,000-13,177
Median	22,174	16,460	11,900
% increase in median since 1972-73	65.5	80.9	82.7

III. ADMINISTRATIVE SALARIES

This section consists of three tables: girls', boys', and coeducational schools. For each category, breakdowns are provided according to size and type (day and boarding) of school. New in this year's comparisons are the categories of President and Associate Head. Where there were 25 or more replies, mid 50 percent figures are shown. The figures presented are cash salaries only. As a reference for those who may be interested in general information on perquisites and school personnel policies, we suggest the report Analytical Study of Institutional Personnel Policies in NAIS Member Schools, by Henry Dahlberg, Jr. (1972), available from NAIS at $.75 per copy.

Table 1. Girls' Schools: Salary Ranges for Administrative Officers, 1977-78

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 percent of salaries is given only when 15 or more schools reported in a given category.)

	Number Reporting	President	Head of School	Associate Head	Assistant Head
Girls' under 101					
Day	3	(0)	(3)	(0)	(0)
Range			16,538-22,000		
Median			21,000		
Boarding	8	(0)	(8)	(4)	(3)
Range			15,000-22,000	7,500-12,000	11,000-12,500
Median			17,500	9,000	12,000
Girls' 101-200					
Day	10	(0)	(10)	(1)	(4)
Range			17,690-25,600		10,800-16,250
Median			20,745		11,575
Boarding	8	(1)	(7)	(2)	(3)
Range			15,600-25,000	8,500-19,000	12,720-15,000
Median			22,050	13,750	13,500
Girls' 201-350					
Day	23	(0)	(21)	(1)	(6)
Range			16,000-36,000		11,500-19,500
Top 10%			31,500-36,000		
Median			27,000		17,500
Boarding	6	(0)	(5)	(2)	(0)
Range			22,000-36,000	15,550-18,500	
Median			28,450	17,025	
Girls' 351-500					
Day	18	(0)	(16)	(1)	(10)
Range			19,000-38,000		12,000-21,000
Top 10%			32,800-38,000		
Median			23,900		15,500
Boarding	1	(0)	(1)	(0)	(0)
Girls' over 500					
Day	27	(1)	(24)	(5)	(13)
Range			18,000-38,500	16,042-33,000	12,000-18,511
Top 10%			35,000-38,500		
Median			25,787	24,000	16,100
Boarding	0	(0)	(0)	(0)	(0)

Reading the tables. Using girls' day schools as an illustration, the range of school heads' salaries (third column), school size 201-350, is $16,000 to $36,000; in other words, at the bottom of the scale is one head having a salary of $16,000, and at the top a head having a salary of $36,000. The top 10 percent of all salaries reported in this category range from $31,500 to $36,000. The median salary is $27,000. A comparison with median figures of a year ago shows an average increase of 6.4 percent for all schools. Median salaries in girls' schools increased 8.1 percent; in boys' schools, 6.2 percent; and in coeducational schools, 5.4 percent.

Head of Upper School	Head of Middle School	Head of Lower School	Business Officer	Development Officer	Alumni Secretary
(0)	(0)	(0)	(2) 5,700-11,000 8,350	(1)	(0)
(0)	(0)	(0)	(6) 7,500-15,000 9,775	(3) 8,000-12,610 10,000	(3) 6,500- 8,000 7,500
(2) 10,000-14,410 12,205	(2) 8,200-10,600 9,400	(1)	(8) 9,500-19,300 12,200	(4) 10,900-17,900 11,900	(3) 6,000-10,190 7,900
(0)	(0)	(0)	(7) 10,000-15,900 12,600	(6) 13,000-23,500 15,000	(4) 5,000- 9,000 7,400
(9) 10,500-19,550 15,000	(6) 11,000-17,000 13,050	(10) 11,000-20,091 14,125	(19) 6,000-20,500 20,000-20,500 13,200	(4) 6,000-13,500 10,150	(5) 5,000- 9,500 6,300
(0)	(0)	(0)	(3) 17,995-21,000 18,000	(5) 16,500-18,000 17,239	(5) 6,600-14,000 12,000
(11) 10,445-22,000 15,500	(9) 10,000-20,865 14,000	(14) 10,200-18,000 13,493	(15) 10,000-24,070 22,075-24,070 17,800	(11) 8,344-23,000 13,900	(6) 10,000-14,500 11,315
(0)	(0)	(0)	(1)	(1)	(1)
(19) 11,300-22,500 21,000-22,500 15,845	(17) 11,850-22,500 19,500-22,500 15,600	(22) 12,021-23,200 21,457-23,200 15,060	(24) 9,500-25,000 22,000-25,000 17,050	(20) 8,600-23,000 21,500-23,000 14,025	(13) 5,000-13,000 8,800
(0)	(0)	(0)	(0)	(0)	(0)

Table 1. Girls' Schools (cont.)

	Number Reporting	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
Girls' under 101					
Day	3	(0)	(0)	(0)	(0)
Range					
Median					
Boarding	8	(4)	(3)	(4)	(5)
Range		7,380- 9,500	8,500-11,500	6,250-13,500	8,500-13,000
Median		8,750	9,800	7,363	11,005
Girls' 101-200					
Day	10	(4)	(1)	(7)	(6)
Range		5,000-12,300		7,000-12,440	9,400-14,000
Median		5,308		10,000	11,200
Boarding	8	(8)	(5)	(6)	(6)
Range		8,200-17,000	10,100-16,000	6,400-13,815	10,600-14,310
Median		11,500	11,100	8,975	12,400
Girls' 201-350					
Day	23	(10)	(5)	(13)	(17)
Range		6,394-16,700	10,000-22,934	7,481-14,605	9,670-22,550
Top 10%					17,400-22,550
Median		11,065	16,140	10,300	13,000
Boarding	6	(5)	(2)	(4)	(4)
Range		9,000-16,200	13,770-18,981	8,300-14,980	13,125-17,339
Median		11,700	16,376	12,034	15,629
Girls' 351-500					
Day	18	(10)	(7)	(9)	(12)
Range		7,708-12,900	11,000-21,400	8,820-17,400	10,200-18,500
Top 10%					
Median		9,900	12,800	11,400	13,250
Boarding	1	(1)	(1)	(1)	(1)
Girls' over 500					
Day	27	(18)	(6)	(22)	(23)
Range		6,825-24,000	13,044-17,600	8,900-17,000	10,369-21,500
Top 10%		18,000-24,000		16,200-17,000	20,000-21,500
Median		11,900	15,750	13,613	15,500
Boarding	0	(0)	(0)	(0)	(0)

Table 2. Boys' Schools: Salary Ranges for Administrative Officers, 1977-78

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 percent of salaries is given only when 15 or more schools reported in a given category.)

	Number Reporting	President	Head of School	Associate Head	Assistant Head
Boys' under 101					
Day	0	(0)	(0)	(0)	(0)
Boarding	10	(0)	(9)	(1)	(7)
Range			8,000-26,000		7,300-12,250
Median			17,000		10,000
Boys' 101-200					
Day	2	(0)	(2)	(0)	(2)
Range			20,000-28,000		13,800-17,200
Median			24,000		15,500
Boarding	11	(0)	(11)	(2)	(7)
Range			13,000-34,000	18,000-19,000	10,250-22,500
Median			25,000	18,500	13,000
Boys' 201-350					
Day	17	(1)	(15)	(1)	(12)
Range			15,000-45,000		13,600-30,000
Top 10%			37,750-45,000		
Median			25,000		17,565
Boarding	15	(2)	(13)	(2)	(9)
Range		17,000-20,000	17,000-31,000	14,150-18,000	13,000-28,600
Median		18,500	26,000	16,075	15,500
Boys' 351-500					
Day	13	(0)	(12)	(1)	(5)
Range			17,000-40,000		13,000-26,800
Median			29,500		22,882
Boarding	4	(1)	(3)	(1)	(3)
Range			28,100-34,500		15,400-25,200
Median			33,200		24,115
Boys' over 500					
Day	25	(4)	(23)	(3)	(13)
Range		14,400-37,500	19,500-41,500	19,850-20,900	14,250-31,000
Top 10%			40,000-41,500		
Median		28,750	31,000	20,400	22,000
Boarding	2	(0)	(2)	(0)	(1)
Range			40,000-40,000		
Median			40,000		

Table 2. Boys' Schools (cont.)

	Number Reporting	Head of Upper School	Head of Middle School	Head of Lower School	Business Officer
Boys' under 101					
Day	0	(0)	(0)	(0)	(0)
Boarding	10	(0)	(0)	(1)	(3)
Range					5,400-10,000
Median					8,300
Boys' 101-200					
Day	2	(0)	(0)	(0)	(1)
Range					
Median					
Boarding	11	(0)	(0)	(1)	(8)
Range					8,500-20,000
Median					13,060
Boys' 201-350					
Day	17	(3)	(5)	(6)	(13)
Range		10,000-18,200	11,800-24,000	8,750-18,400	10,800-19,500
Top 10%					
Median		14,370	15,340	15,850	15,000
Boarding	15	(5)	(2)	(3)	(14)
Range		12,187-17,100	9,000-10,000	12,800-26,400	9,100-27,500
Median		16,350	9,500	17,750	16,250
Boys' 351-500					
Day	13	(6)	(9)	(10)	(10)
Range		12,870-25,000	14,000-20,290	13,000-19,850	10,000-25,560
Median		18,800	17,200	16,600	16,250
Boarding	4	(2)	(2)	(2)	(4)
Range		9,100-19,690	12,400-13,000	12,000-23,200	16,000-27,900
Median		14,395	12,700	17,600	21,912
Boys' over 500					
Day	25	(13)	(10)	(21)	(24)
Range		14,648-26,000	15,600-23,000	12,500-32,950	11,500-29,500
Top 10%				26,604-32,950	28,000-29,500
Median		21,500	17,600	18,500	21,250
Boarding	2	(0)	(0)	(1)	(2)
Range					18,800-25,000
Median					21,900

Development Officer	Alumni Secretary	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
(0)	(0)	(0)	(0)	(0)	(0)
(1)	(0)	(2) 5,500-10,900 8,200	(2) 8,000-10,600 9,300	(2) 7,300- 7,860 7,580	(2) 8,200-10,770 9,485
(0)	(0)	(1)	(0)	(2) 8,100-16,000 12,050	(0)
(2) 11,000-18,000 14,500	(3) 7,800- 8,050 8,000	(6) 9,250-17,000 12,000	(5) 10,000-16,000 15,000	(8) 10,000-14,450 10,275	(7) 10,000-15,500 13,350
(8) 9,000-21,000 15,113	(4) 5,000- 9,152 6,270	(6) 9,100-16,440 11,300	(6) 11,000-21,000 16,000	(16) 9,000-19,900 18,060-19,900 13,937	(12) 10,500-19,900 15,284
(8) 10,000-20,000 15,950	(5) 6,150-19,200 8,580	(11) 6,810-22,000 14,000	(8) 11,025-17,300 12,450	(12) 7,750-21,800 11,250	(10) 10,265-27,500 12,400
(10) 13,700-25,560 18,500	(4) 7,400-11,500 10,250	(7) 10,500-19,700 14,000	(5) 10,000-20,400 16,900	(13) 12,475-19,600 15,000	(10) 15,600-22,000 17,850
(2) 22,000-22,500 22,250	(3) 10,000-19,976 11,550	(2) 14,000-15,000 14,500	(1)	(4) 11,800-21,000 14,875	(4) 13,000-26,600 17,440
(16) 10,400-30,000 23,800-30,000 19,337	(14) 7,260-18,000 11,375	(12) 12,110-23,000 17,325	(8) 13,440-27,600 18,313	(23) 12,405-25,000 22,025-25,000 18,000	(22) 14,992-27,792 27,640-27,792 19,250
(2) 17,800-21,800 19,800	(1)	(2) 16,400-17,000 16,700	(0)	(2) 13,500-15,900 14,700	(2) 18,400-18,800 18,600

Table 3. Coeducational Schools: Salary Ranges for Administrative Officers, 1977-78

(The figures in parentheses represent the number of schools reporting figures under each title. Salary figures are cash only. Administrators included are those holding the title regardless of the amount of teaching or other duties they may have. To avoid possible identification, no salary figures are listed where only one school reported. The top 10 percent of salaries is given only when 15 or more schools reported, and the mid 50 percent of salaries is given only when 25 or more schools reported, in a given category.)

	Number Reporting	President	Head of School	Associate Head	Assistant Head
Coed under 101					
Day	13	(1)	(12)	(1)	(3)
Range			8,200-30,000		9,000-18,152
Median			19,785		14,916
Boarding	15	(2)	(13)	(1)	(4)
Range		16,000-20,000	9,000-30,480		9,250-25,596
Median		18,000	18,000		12,500
Coed 101-200					
Day	79	(1)	(74)	(8)	(30)
Range			12,077-35,000	12,000-21,000	8,000-21,000
Top 10%			28,000-35,000		19,500-21,000
Mid 50%			18,240-25,000		11,125-16,750
Median			21,100	14,000	13,400
Boarding	40	(7)	(37)	(2)	(20)
Range		19,200-25,000	12,500-32,000	15,000-24,000	11,000-20,000
Top 10%			25,000-32,000		19,800-20,000
Mid 50%			18,000-24,305		
Median		21,997	20,000	19,500	13,113
Coed 201-350					
Day	113	(6)	(108)	(9)	(51)
Range		16,275-38,043	13,175-40,000	10,100-22,000	9,900-25,000
Top 10%			34,500-40,000		21,600-25,000
Mid 50%			21,772-27,800		14,000-18,075
Median		30,000	25,000	16,800	17,000
Boarding	31	(3)	(28)	(5)	(16)
Range		25,000-30,500	20,000-33,500	12,000-22,500	13,404-23,700
Top 10%			32,700-33,500		22,187-23,700
Mid 50%			24,500-31,500		
Median		28,941	27,868	17,508	16,265
Coed 351-500					
Day	70	(4)	(66)	(9)	(30)
Range		24,000-40,300	17,000-46,200	11,800-26,050	11,230-24,600
Top 10%			35,000-46,200		23,400-24,600
Mid 50%			23,538-30,000		16,600-21,300
Median		25,625	26,500	19,300	18,700
Boarding	8	(2)	(8)	(0)	(5)
Range		22,280-34,800	20,101-50,000		15,500-28,000
Median		28,540	26,950		19,000
Coed over 500					
Day	123	(16)	(105)	(15)	(54)
Range		22,000-48,500	18,000-60,000	13,000-29,750	13,500-31,520
Top 10%		48,000-48,500	39,400-60,000	28,900-29,750	26,000-31,520
Mid 50%			27,500-36,500		18,000-22,928
Median		34,250	31,000	22,000	20,522
Boarding	8	(3)	(6)	(2)	(4)
Range		38,400-41,500	22,000-45,000	19,700-29,050	18,000-26,000
Median		39,000	30,465	24,375	19,400

Head of Upper School	Head of Middle School	Head of Lower School	Business Officer	Development Officer	Alumni Secretary
(1)	(1)	(2)	(6)	(1)	(0)
		11,200-12,000	8,000-10,600		
		11,600	10,100		
(2)	(0)	(0)	(7)	(4)	(3)
6,656-16,000			8,000-11,200	6,000-15,000	8,400- 9,324
11,328			9,000	11,500	9,000
(11)	(15)	(18)	(29)	(9)	(4)
9,400-17,975	7,600-19,767	6,880-18,200	6,000-15,000	6,000-20,000	4,450- 5,600
	17,000-19,767	15,000-18,200	15,000-15,000		
			9,358-13,000		
12,900	11,860	11,375	10,500	12,000	4,900
(3)	(0)	(1)	(34)	(23)	(12)
10,500-13,500			8,000-19,803	8,400-20,000	5,514-11,900
			19,000-19,803	20,000-20,000	
			11,375-16,000		
13,300			13,700	14,000	6,850
(34)	(24)	(50)	(72)	(25)	(10)
9,300-31,070	8,000-20,000	7,700-23,500	8,004-30,000	6,500-26,000	5,733-12,650
23,000-31,070	18,000-20,000	19,000-23,500	20,500-30,000	21,000-26,000	
12,550-17,000		11,100-15,639	11,000-17,500	10,444-18,152	
14,450	13,250	12,960	14,000	15,000	9,000
(2)	(2)	(0)	(29)	(21)	(13)
12,000-15,900	10,250-11,100		12,000-29,000	9,000-22,260	5,400-17,850
			24,150-29,000	21,000-22,260	
			15,000-20,850		
13,950	10,675		18,500	17,000	10,000
(41)	(34)	(43)	(56)	(31)	(13)
11,816-28,131	10,500-20,800	10,510-25,205	8,500-26,646	9,500-28,160	7,000-10,800
21,000-28,131	19,080-20,800	20,000-25,205	22,100-26,646	22,250-28,160	
14,550-18,706	13,565-17,100	13,250-18,050	14,000-20,000	11,100-19,250	
16,700	15,138	16,300	16,500	16,000	8,967
(1)	(2)	(1)	(7)	(6)	(2)
	11,800-14,500		14,400-25,000	15,000-27,000	14,200-16,000
	13,150		21,000	16,500	15,100
(84)	(82)	(95)	(106)	(85)	(51)
11,000-36,500	11,500-26,500	11,880-30,000	8,250-30,000	7,750-31,300	5,336-21,663
25,114-36,500	22,935-26,500	24,000-30,000	27,000-30,000	24,000-31,300	19,865-21,663
17,500-23,010	15,975-20,725	16,000-21,873	16,400-23,754	15,000-21,000	8,400-13,125
20,425	18,000	17,850	20,000	18,000	10,200
(1)	(0)	(0)	(8)	(8)	(6)
			17,000-30,600	19,640-30,400	10,010-24,100
			23,850	25,000	18,235

Table 3. Coeducational Schools (cont.)

	Number Reporting	Admissions Officer	Director of Studies	Athletic Director	Academic Dept. Head
Coed under 101					
Day	13	(1)	(0)	(4)	(1)
Range				6,000-13,500	
Median				7,550	
Boarding	15	(10)	(5)	(5)	(2)
Range		7,200-20,000	7,400-11,900	6,000-16,000	8,000-13,780
Median		9,825	9,200	7,680	10,890
Coed 101-200					
Day	79	(11)	(6)	(30)	(18)
Range		6,800-20,000	8,600-15,500	5,700-14,525	6,800-17,050
Top 10%				12,000-14,525	16,600-17,050
Mid 50%				8,075-10,333	
Median		9,400	10,250	9,500	12,750
Boarding	40	(29)	(19)	(29)	(24)
Range		7,700-18,500	6,800-21,000	6,000-20,500	8,000-16,500
Top 10%		14,000-18,500	17,500-21,000	15,000-20,500	16,000-16,500
Mid 50%		10,063-12,905		7,669-10,673	
Median		11,200	12,100	9,493	11,673
Coed 201-350					
Day	113	(35)	(20)	(80)	(63)
Range		6,000-18,200	8,000-21,000	6,000-18,200	9,400-22,000
Top 10%		16,000-18,200	20,200-21,000	15,700-18,200	16,545-22,000
Mid 50%		9,300-13,250		10,100-13,600	12,000-15,025
Median		11,500	13,800	11,826	13,300
Boarding	31	(27)	(20)	(28)	(28)
Range		9,000-23,000	10,000-20,778	7,550-17,800	10,500-19,900
Top 10%		18,000-23,000	18,000-20,778	15,000-17,800	18,000-19,900
Mid 50%		11,875-16,416		11,500-14,000	13,000-16,200
Median		14,000	14,650	12,450	14,700
Coed 351-500					
Day	70	(30)	(13)	(55)	(46)
Range		7,700-18,900	10,000-18,825	9,400-25,900	10,000-21,000
Top 10%		16,300-18,900		17,133-25,900	19,450-21,000
Mid 50%		10,730-15,514		11,538-15,300	13,700-17,101
Median		14,000	16,000	13,109	15,038
Boarding	8	(6)	(4)	(6)	(8)
Range		11,500-21,000	10,600-18,690	12,850-19,348	12,204-21,000
Median		15,744	15,728	15,500	14,650
Coed over 500					
Day	123	(73)	(39)	(110)	(109)
Range		6,000-25,000	11,800-28,500	8,250-23,065	9,828-24,600
Top 10%		19,900-25,000	21,500-28,500	20,330-23,065	20,296-24,600
Mid 50%		12,759-17,795	15,942-21,050	13,625-18,000	14,395-19,000
Median		15,830	18,250	15,733	16,879
Boarding	8	(8)	(6)	(8)	(8)
Range		14,500-22,100	14,000-22,800	12,500-20,000	14,450-22,300
Median		17,600	18,800	14,580	18,250